

Challenges in Plasma-based Technology Implementation  
from Spin-Off Company and Energy Enterprise  
Perspectives for Sustainable Future



A. Wijaikhum<sup>1, 2</sup>, D. Boonyawan<sup>3</sup> and S. Hunsasuk<sup>2</sup>

<sup>1</sup>InnoPlasCM Co., Ltd.,  
<sup>2</sup>Electricity Generating Authority of Thailand (EGAT)  
<sup>3</sup>Plasma and Beam Physics (PBP) Research Facility

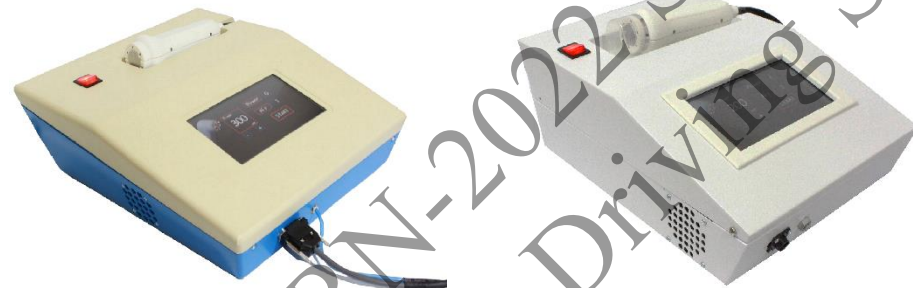
*InnoPlasCM*



Plasma & Beam Physics Research Facility

# Nightingale

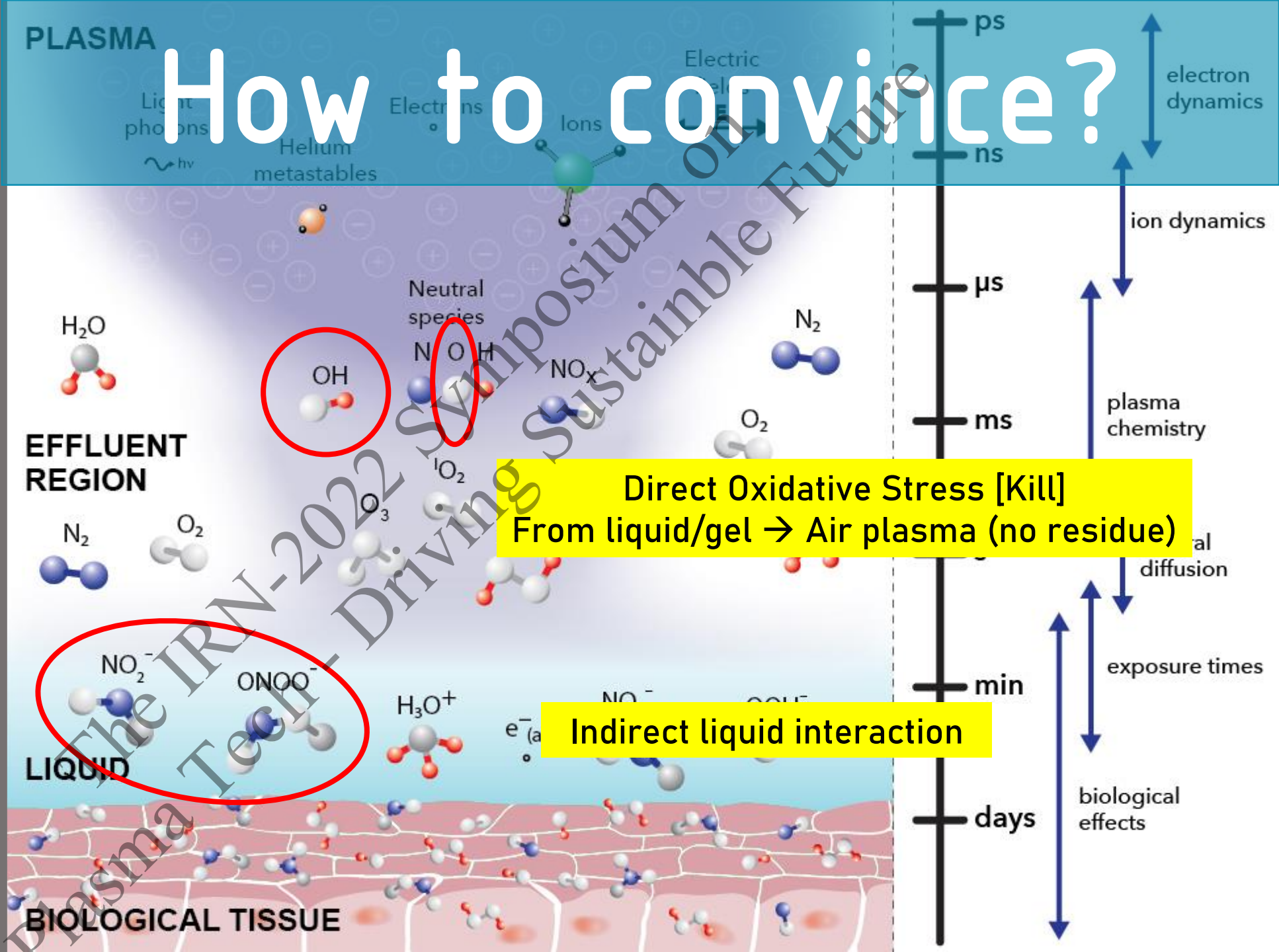
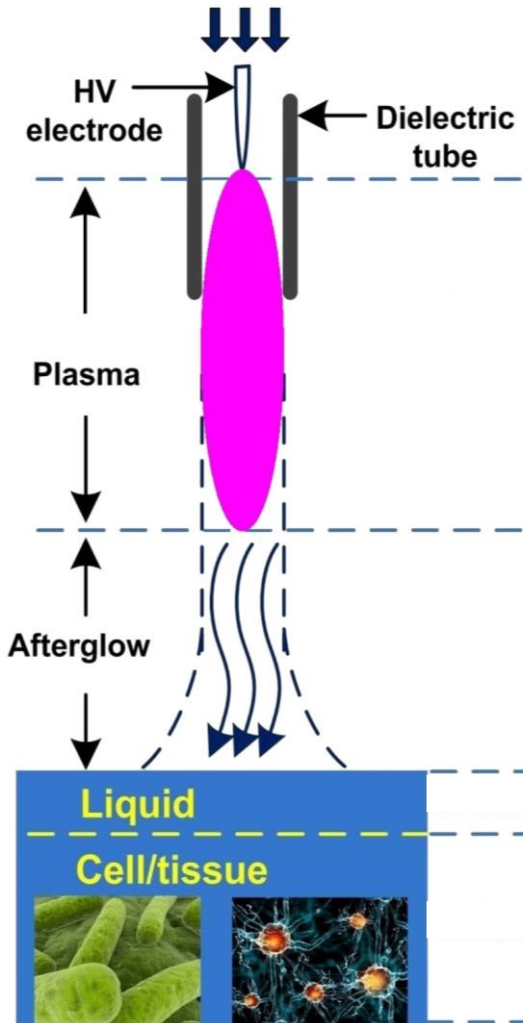
Compact Air Plasma Jet for Wound Healing



Delivering plasma-medical research prototype  
to practical use

The IRN-2022 Symposium on  
plasma Tech - Driving Sustainable Future

**AIR**



# How to convince?

**Direct Oxidative Stress [Kill]**  
From liquid/gel → Air plasma (no residue)

**Indirect liquid interaction**

**LIQUID**

**BIOLOGICAL TISSUE**

# Preclinical Tests

(Bacterial Inactivation)

Number of pulses	Exposure time (s)		
	30	120	180
5			
10			

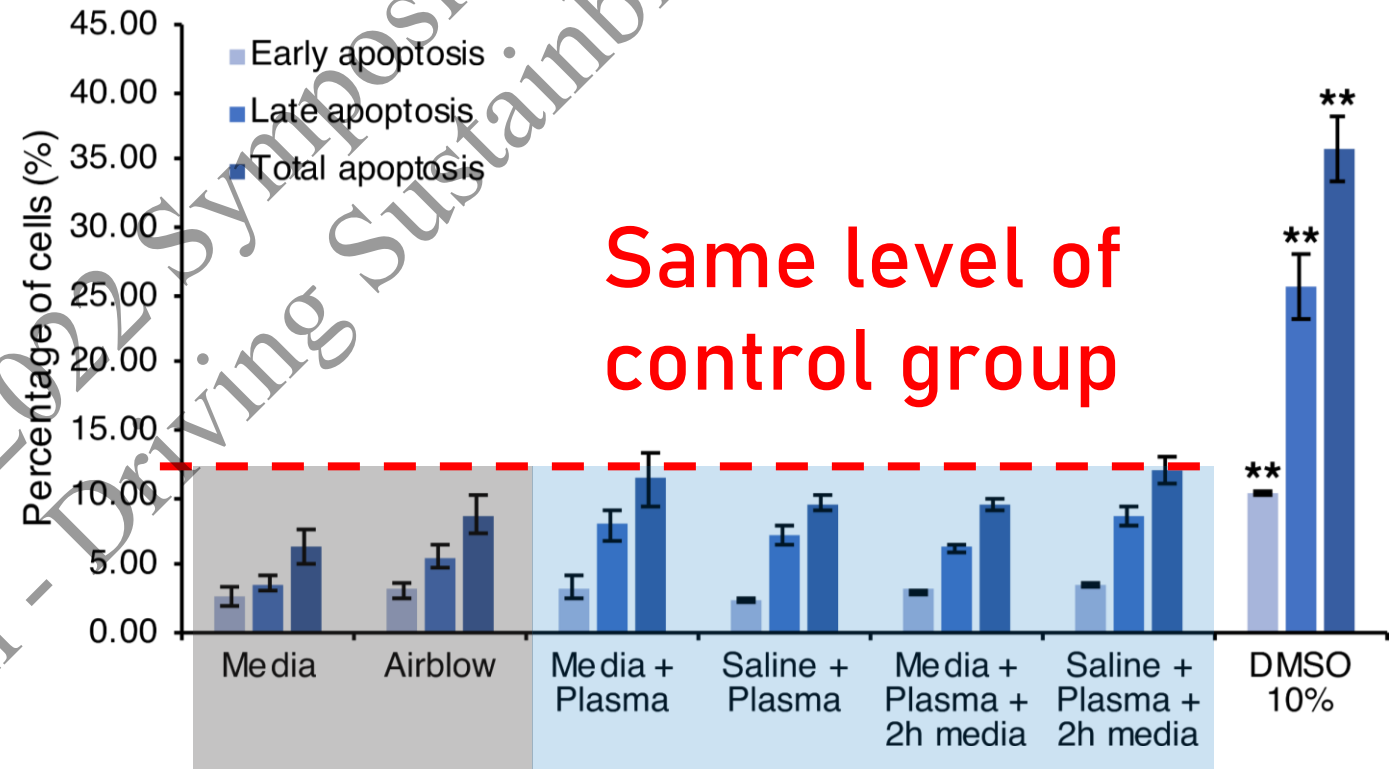
Larger killing area (clear zone at the center)

Methicillin-resistant *S. Aureus* (MRSA)

# Preclinical Tests

(Cell Toxicity)

Plasma did not induce apoptotic cell-death in adult Human Dermal Fibroblast (HDFa) cells



# Pilot Clinical Trial

(Sub-district Health Promoting Hospital)

Donkaew Community Hospital,  
Chiang Mai



Volunteer with 3-month Diabetic Ulcer

Right foot



Before

3 Weeks + Debride

10 Weeks

11 Weeks

smaller wounds and closure in week 11



Left foot



# Pilot Clinical Trial

(General hospital, 120-500 beds)

Somdej Prasangkharach 17<sup>th</sup> Hospital, Suphan Buri

Trauma wound (better and ready for graft in 6 weeks)



Before



2 weeks



4 weeks



6 weeks

Diabetic wound (closer in week 5)



Before

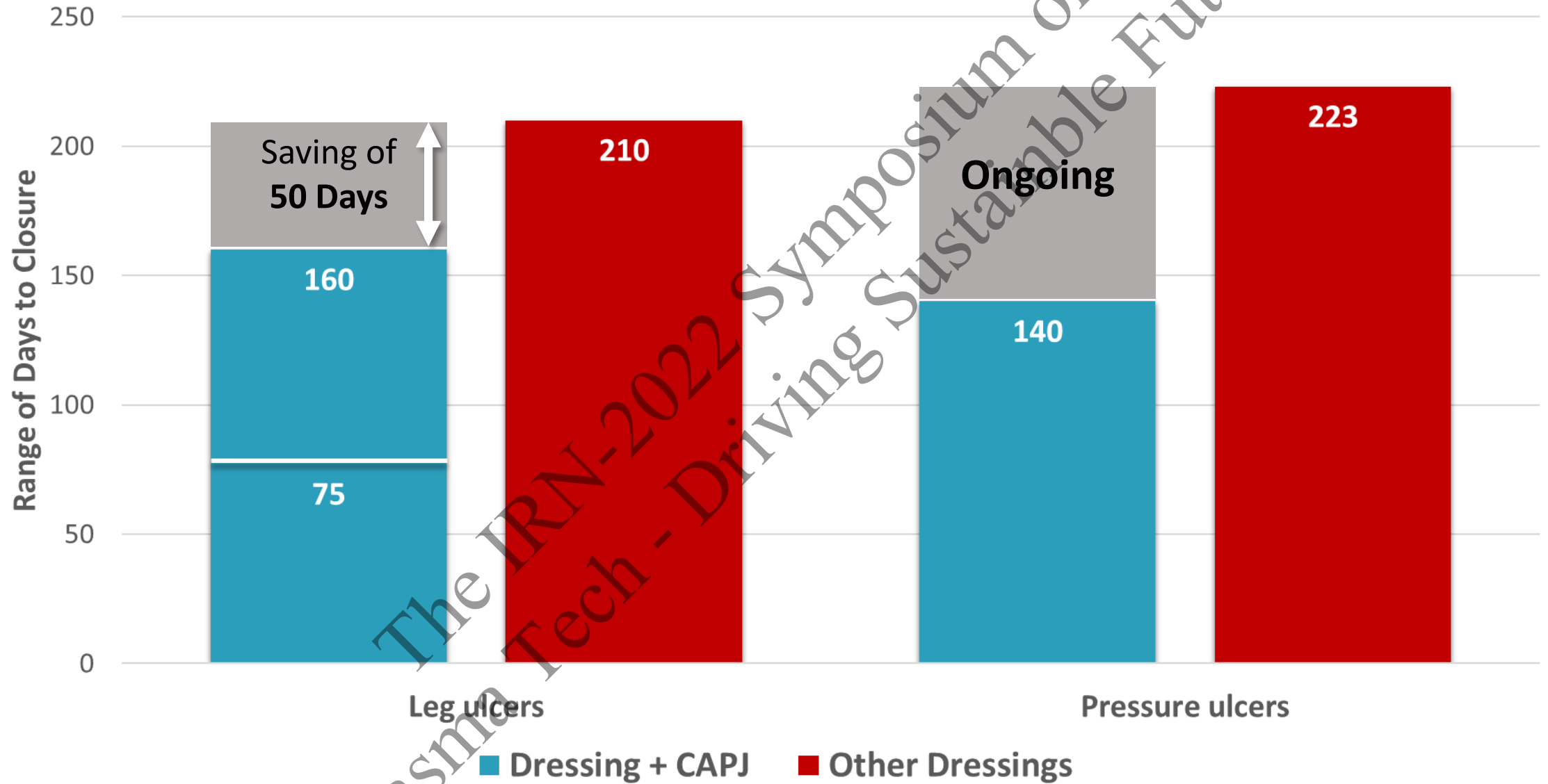


2 weeks



3 weeks

# Days to closure





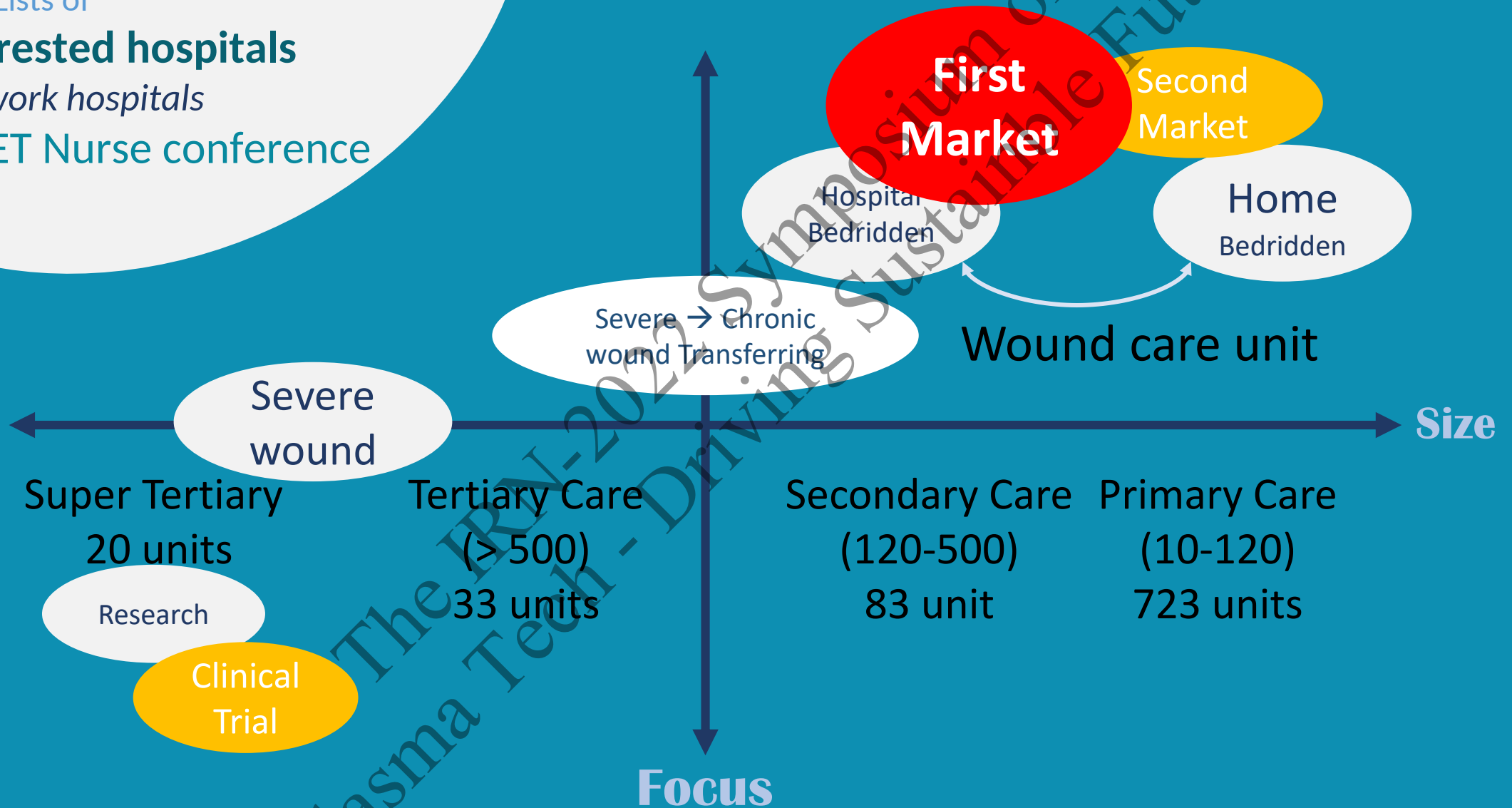
# THAILAND Market Segmentation

Awaiting Lists of

**38 interested hospitals**

350 network hospitals

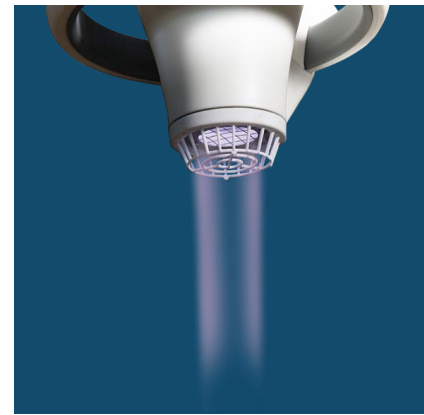
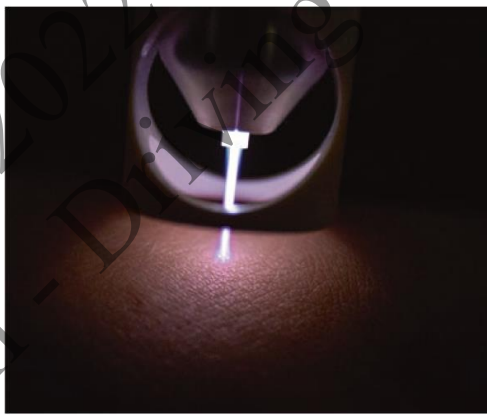
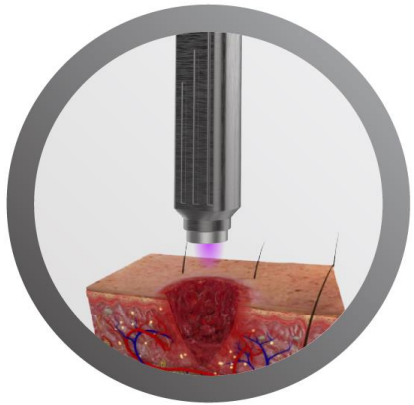
\*from ET Nurse conference



# Business Model and Market Segmentation

Customers	Number	Min out patient/month	Potential Sales	Price/Unit	Revenue @ 10% Penetration	Rental Model (@10%) Revenue/month
Secondary hospital (120-500)	83	10	83 x 4	350,000	11,620,000	
Primary hospital (10-120)	732	5	732 x 2	250,000	36,600,000	
Community hospital (<10)	9800	1	9800 x 1	150,000	147,000,000	
Household	14,290			400 pcm		571,600
<b>TOTAL</b>					<b>≈ 200,000,000</b>	

# What's Unique



CAPJ	PlasmaDerm	KINPen	SteriPlas	Bioplasma
Air	Air	Ar/He	Ar/He	Ar/He
฿5/person/month	N/A	N/A	N/A	N/A

# Manufacturing Certification by Engineering Production Equipment Medical (EPEM)

- Electrical safety test IEC 60601-1 and IEC 60601-1-2
- Software validation IEC 62304
- By Elettra s.r.l. Testing Laboratory Italy.

**Compact Air PlasmaCup**

**Technical Features**

Input Voltage:	220-240 Vac 50/60 Hz.	
Line protection Fuse:	2 x F2AL	
Output RF Frequency:	Pulsed@1uSec - 93KHz	
Air Flow	11 L/min - max	
Transfer Mode:	Capacitive	
Output Power:	<50 VA. max.	
Power Line Absorption:	0.40 A. max — 80 VA	
Class Protection and Type:	I -- TYPE B -- IPX0	
Software:	SWPLCP-Rev0	

**Mat/ LOT: PLCP XXXXXXXX - I**

InnoPlasCM CO., Ltd  
3FL Central Science Laboratory  
Chiang Mai University  
Thailand - 50200

2020-6





Elettra s.r.l. Testing Laboratory

Test Report  
R-EL-197-0620-02A

**Test Report  
SAFETY**

Issued to:

Client's Name:	EPEM S.R.L.
Address:	VIA G. GALLIANO, 2 – 50144 FIRENZE

Item under test:

Type of item:	COMPACT AIR PLASMA JET
Manufacturer:	INNOPLASCM CO. Ltd
Address:	3FL Central Science Laboratory, Chiang Mai University – 50200 Thailand
Model:	PLASMA-CUP
Part number:	PLCP XXXXXX-X
Serial Number:	COMPACT AIR PLASMA JET

Test specification:

Reference standard:	EN 62304:2006/A1:2015
	IEC 62304:2006/A1:2015
Type of test:	Safety
Result:	Pass

Tested by: Doct. Eng. L. Donati

Approved by: Doct. Eng. L. Spinelli

Revision: 1<sup>st</sup>

Date of issue: 22/06/2020

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ELETTRA s.r.l.  
P.Iva e C.F. 05541190483  
www.elettra.it

Via Martenotti, 10  
50041 Gallesiano  
Tel. +39-055-8827323  
Fax. +39-055-8839756

Testing laboratory in compliance with EN ISO/IEC 17025:2017  
Certification Body in compliance with EN 17065:2012

REV.3 – TRF 60601-2-22 - ING

Pagina 1 di 27

Manufacturer Certification : ISO 9001: 2015 EN 13485: 2016  
Reference Standard : EN 60601-1: 2006 / A11: 2011 / A1: 2013 / A12: 2014  
EN 62304:2006/A1:2015  
IEC 62304:2006/A1:2015  
EN 60601-1-2: 2015

# Nightingale Delivered at Network Hospitals



## Lamphun Hospital

Collecting data

1 Feb 2021



## Sansai Hospital

Collecting data

22 Mar 2021



## Phrae Hospital

Not interested

(17 Feb 2021)

The IR4.0 - Driving Sustainable Future  
Symposium on

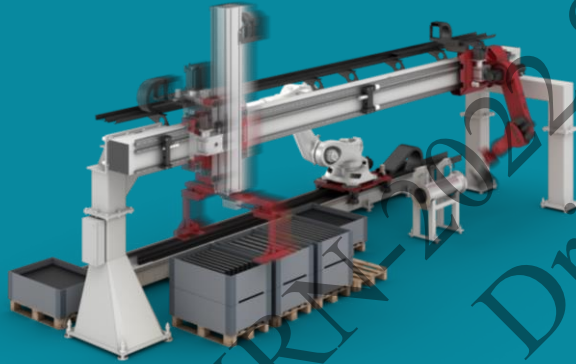
# Nightingale Current Phase

Prototype  
3<sup>rd</sup> Model

Manufacturing  
ISO-13485

Standardization  
IEC 60601-1, -2

Commercialization



Biocompatibility

Clinical Trial



## EGAT Research Center and Carbon Neutrality

- Establishing EGAT Research Center
- Short-Medium-Long Term Strategies
- Industrial Scale

The IRN-2022 Symposium on  
Plasma Tech - Driving Sustainable Future



## Where Plasma Technology Really Fit In?

ยุทธศาสตร์ย่อย	กลยุทธ์	แผนงานหลัก
ยุทธศาสตร์ 1.1 พัฒนาระบบไฟฟ้าปัจจุบันของ กฟผ. เพื่อเพิ่มศักยภาพในการแข่งขันและความมั่นคง	1. เพิ่มประสิทธิภาพและลดต้นทุนในกระบวนการผลิตและส่งจ่ายไฟฟ้า รวมถึงการบำรุงรักษา ด้วยนวัตกรรมใหม่	A. แผน Transmission System B. แผน Mae Moh Smart Mining C. แผน Digital Twin
	2. พัฒนานวัตกรรม เพื่อเพิ่มประสิทธิภาพการบริหารจัดการภายในองค์กร ด้วยเทคโนโลยีดิจิทัล	D. แผนโครงการ EGAT Unbox E. แผนโครงการ TMO
ยุทธศาสตร์ 1.2 สร้างสรรค์นวัตกรรมเพื่อขยายโอกาสทางธุรกิจและรองรับภาพอนาคตของ กฟผ.	1. มุ่งพัฒนานวัตกรรมด้านพลังงานหมุนเวียน เพื่อผลิตและควบคุมไฟฟ้าอย่างมีประสิทธิภาพ ตอบสนอง Power Consumer Solution	F. แผน National Energy Trading Platform G. แผน Virtual Power Plant H. แผน Grid Modernization I. แผน Microgrid
	2. มุ่งพัฒนานวัตกรรมระบบยานยนต์ไฟฟ้า สถานีอัดประจุไฟฟ้าและระบบกักเก็บพลังงานไฟฟ้า	J. แผน EV ตัดแปลง K. แผน Battery
	3. มุ่งพัฒนานวัตกรรมการผลิตไฟฟ้าในอนาคต	L. แผนโรงไฟฟ้า sCO2 M. แผนโรงไฟฟ้า Fusion N. แผนพลังงาน Hydrogen, BHD
ยุทธศาสตร์ 1.3 เสริมสร้างคุณค่าแก่สังคมและเป็นมิตรต่อสิ่งแวดล้อมด้วยนวัตกรรม	1. สร้างมูลค่าและลดปัญหาด้านสิ่งแวดล้อมจากระบบไฟฟ้า ด้วยนวัตกรรม	O. แผน EGAT Excellence Center P. แผนโรงไฟฟ้าชุมชน Q. แผน Circular Economy R. แผน Carbon Capture Utilization and Storage (CCUS) S. แผนโรงไฟฟ้าขยะเคลอนท์
	2. พัฒนาคุณภาพชีวิตของสังคมอย่างเป็นระบบและยั่งยืน	T. แผน Bangkruai Green Community U. แผน PM 2.5



## EGAT Plasma Fusion Long-Term Target

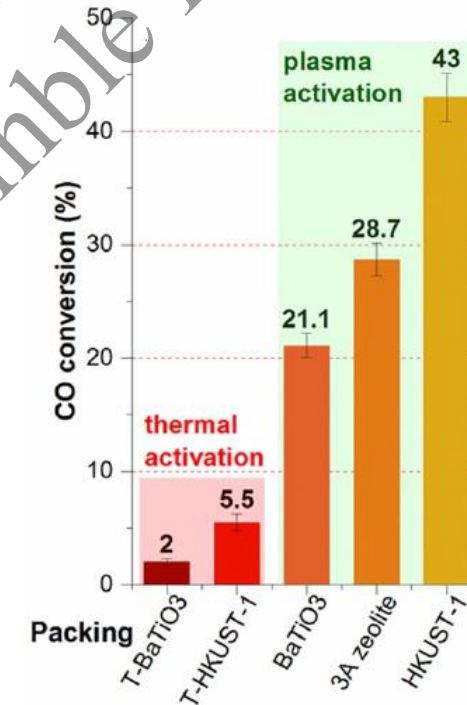
- Aimed for Fusion Power Plant
- Starting point on Thailand Tokamak 1 (China's HT-6M tokamak)
- Collaboration with Thailand Institute of Nuclear Technology (TINT) and Institute of Plasma Physics Chinese Academy Of Sciences (ASIPP)
- Plasma Diagnostic and Engineering Systems (HV, Vacuum, DAQ and operating)



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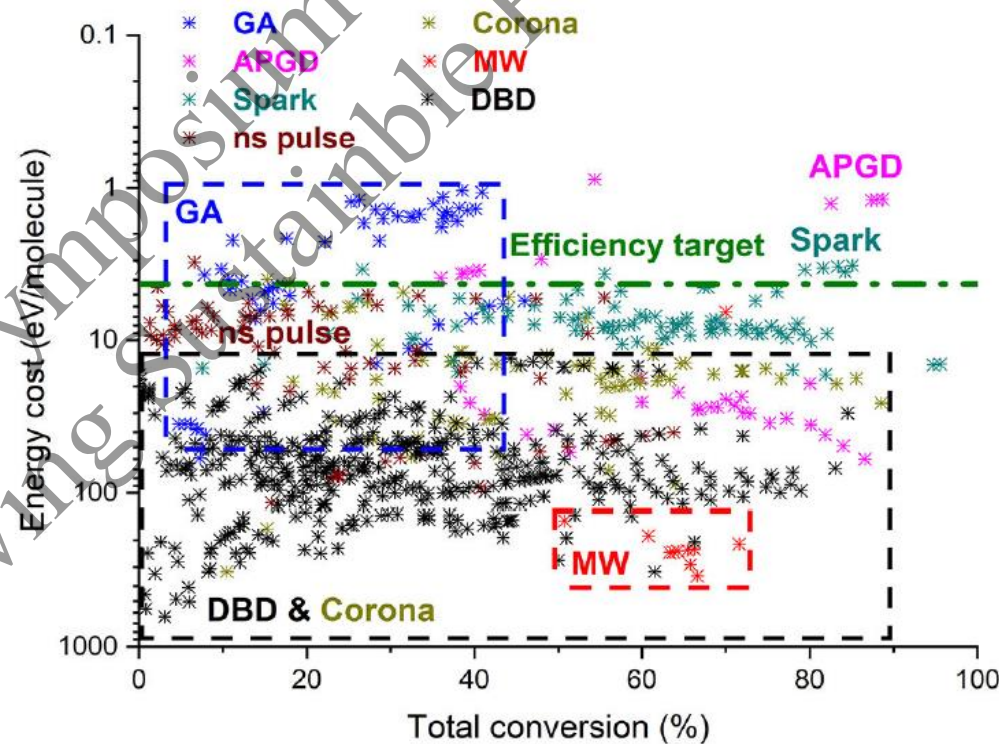
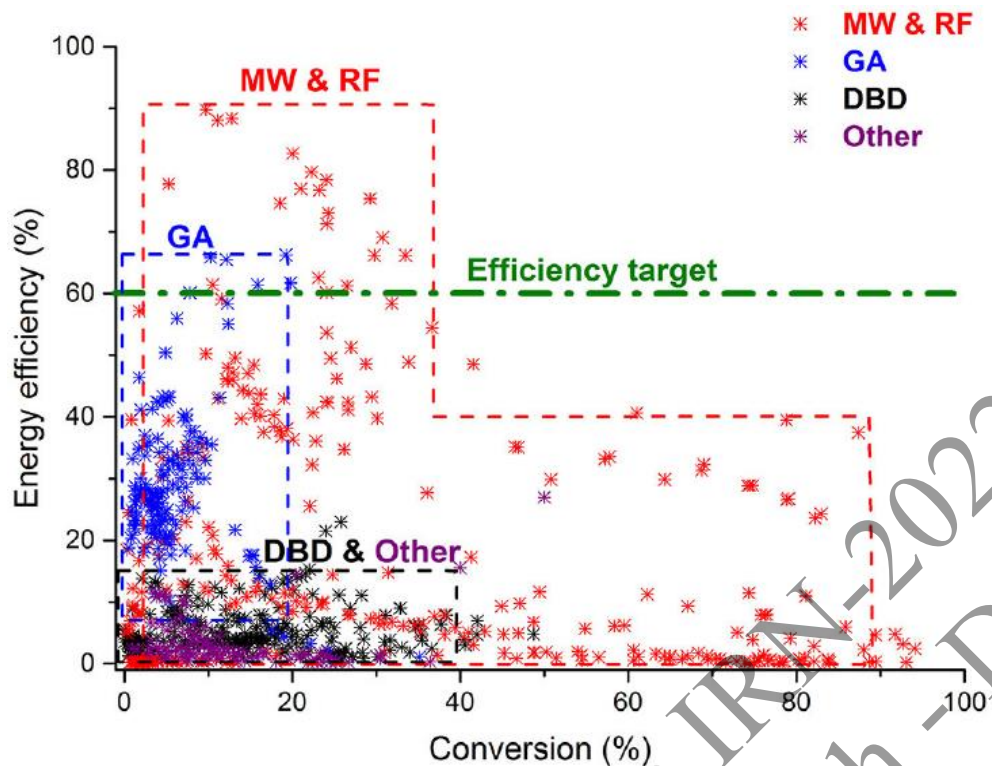
## EGAT Plasma Application Medium-Term Target

- Carbon capture, utilization and storage (CCUS) and Hydrogen
- Searching for industrial-scale technologies to remove CO<sub>2</sub> from the flue gas and generated H<sub>2</sub> from EGAT resources
- Challenges of emerging plasma technologies on direct and indirect competitors



CO conversions of the water-gas shift reaction for a DBD packed-bed reactor using barium titanate, 3A zeolite and the MOF, HKUST-1 packing by thermal (at 100 °C) and plasma activation. (A Bogaerts et. al., *The 2020 plasma catalysis roadmap*, *J. Phys. D: Appl. Phys.* 53 (2020) 443001 (51pp))

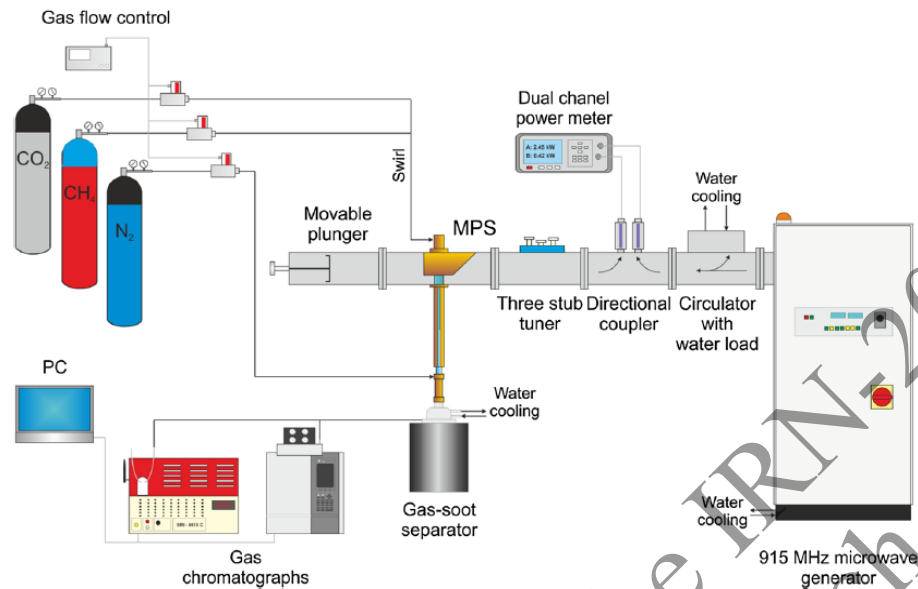
# Plasma Technology for CO<sub>2</sub> Conversion



Comparison of all data from literature for CO<sub>2</sub> splitting in different plasma reactors, illustrating the energy efficiency and the energy cost as a function of conversion (*Bogaerts A and Centi G (2020) Plasma Technology for CO<sub>2</sub> Conversion: A Personal Perspective on Prospects and Gaps. Front. Energy Res. 8:111.*)

## Plasma Technology for H<sub>2</sub> Production

- Target on small-scale (Distributed) production (100-1500 kg(H<sub>2</sub>)/d)
- Currently at 2 kg(H<sub>2</sub>)/d for plasma tech



Production method	Initial composition	Production rate g(H <sub>2</sub> )/h	Energy yield g(H <sub>2</sub> )/kWh
Gaseous fuel			
Conventional steam reforming of methane (catalyst)	CH <sub>4</sub> + H <sub>2</sub> O + air		60 Established industrial process
Electron beam radiolysis	CH <sub>4</sub> + H <sub>2</sub> O		3.6
Dielectric barrier discharge	CH <sub>4</sub> + air	0.13	6.7
Dielectric barrier discharge	CH <sub>4</sub> + CO <sub>2</sub>	0.25	5.2
Dielectric barrier discharge	CH <sub>4</sub> + CO <sub>2</sub> /H <sub>2</sub> O		0.5
Spark discharge	CH <sub>4</sub> + CO <sub>2</sub>	0.4	17.3
Gliding arc	CH <sub>4</sub> + H <sub>2</sub> O + air		40
Plasmatron arc	CH <sub>4</sub> + H <sub>2</sub> O + air		280
Metal-cylinder-based microwave plasma	CH <sub>4</sub> + CO <sub>2</sub> + H <sub>2</sub> O	180	42.9
Waveguide supplied resonant-cavity-based microwave plasma with catalyst	CH <sub>4</sub> + H <sub>2</sub> O	169	62.8

Conventional and plasma methods of H<sub>2</sub> production. Comparison of the hydrogen production rates and energy yields. (J Mizeraczyk and M Jasinski, Plasma processing methods for hydrogen production, Eur. Phys. J. Appl. Phys. (2016) 75: 24702 )

## Summary

Pathways to Plasma Technology Commercialization for Sustainable Future

Spin-Off & Start-Up Company

- Business model
- Funding
- Convincing Partners
- Regulation

EGAT Enterprise

- Candidate for medium- and long- term strategies
- Feasibility and Upscaling

